

State of Arizona eProcurement Solution



Core Team Kickoff Presentation

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Today's Agenda...

- Scope of Project
- Solution Team
- Implementation Approach
- Question and Answer

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Scope of Project



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State's Objectives

- **Replace SPIRIT.** Replace the State's current supplier management, contracting and contract administration system with a commercially developed enterprise eProcurement system.
- **Provide a Core Purchasing System.** Provide a single statewide eProcurement system.
- **Ensure Safe and Timely Transition.** Transition to a new System in an organized, timely and safe manner, minimizing any data loss or operational disruption.

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State's Objectives

- **Maintain Security and Confidentiality.** Minimize the threat of security breaches while maximizing the security of confidential information contained within the System.
- **Capture Spend Data.** Maximize the capture of spend data from all transactions occurring against the contracts and/or under purchase orders issued within the System.
- **Provide for Scalability.** Have the ability to capitalize on changing organizational and market environments by changing, scaling and expanding the capacity of the System.
- **Maximize Value.** More fully realize all the value of an enterprise eProcurement System while minimizing the expense and administrative burden on the State.

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Scope of Project

- Implement BuySpeed Online at State of Arizona in two phases:
 - Phase I: Vendor management, Contract management/ordering, Bid/solicitation management
 - Agency users and local governments (coops) will order of state contracts
 - Integrate vendor data with state financial system
 - Statewide use for solicitation issuance
 - Phase II: Rollout full purchasing functionality statewide
 - Reqs, POs, Receiving
 - Full Integration to state financial system
 - Standard Integration API for state, local agencies

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Guiding Principles

- **SPO's Vision:** "To be the model for excellence in public procurement practices, leadership, and integrity."
- **SPO's Mission:** "Providing procurement services through operational leadership, legal compliance, and enhanced value for our customers and the State's procurement community."

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Guiding Principles

Project Vision Statement:


Provide a single eProcurement solution to allow Arizona government to use taxpayer dollars more effectively through improved procurement practices, spend management and transparency.

Project Measures of Success:


- Improved customer satisfaction
- Reduced unit costs for items purchased
- Reduced processing costs and time
- Reduced maverick spend/Improved contract compliance
- Increased usage of State contracts and system by coop agencies
- Improved access and participation for local, M/WBE, and small business vendors

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About the Team



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Project Steering Committee

- Jean Clark - State Procurement Administrator
- Katherine Babonis - Department of Economic Security
- Michael Smarik - Deputy State Comptroller
- Joyca Raschiatore - GITA
- Bill Munch - Mesa Public Schools
- Michael Greene - City of Tempe
- Brian Utlay - Periscope President and CEO
- Greg Flores - Periscope Vice President of Technology


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Phase I Core Team

- James Scarboro - Deputy Procurement Administrator
- Chris Kennedy - Periscope Project Director
- Tanja Schmitt - State Project Lead
- SPIRIT System Administrator - Greg Dwight (SPO)
- Contract Officer Representatives - Christy Fruitman (SPO) and Tracy Chisler (DHS)
- Accounting Representative - Angela Dillard (GAO)
- Agency contract users - Diann Patterson (DJC) and Elizabeth Bungard (G&F)


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Contract Purchasing Focus Groups

- Will include representatives of State and coop agencies.
- Objective is to gain user input regarding processes and challenges in ordering off state contracts.
- Will conduct focus groups to understand current processes and to review proposed processes and system usage.


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We have assembled a proven team of professionals to deliver for the State...

- Periscope Holdings, Inc.
 - Project management
 - BuySpeed procurement solution, including ongoing support
- CGI Technologies & Solutions, Inc.
 - Change management
 - Technology infrastructure and application hosting
- Informs, Inc.
 - Quality assurance services


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STRATEGIC PROCUREMENT SOLUTIONS



We have assembled a proven team of professionals to deliver for the State...

- Cardon Solutions
 - Design and implementation of our integration to the AFIS financial system
- twinbill systems llc
 - SPIRIT transition support
 - BuySpeed adoption support


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STRATEGIC PROCUREMENT SOLUTIONS



BuySpeed is an end-to-end eProcurement solution which has been implemented at numerous state and local governments

- Robust procurement solution built for state and local government, integrating the NIGP Code
- Proven team members experienced in procurement and technology solution delivery and change management
- Full eProcurement functionality, including vendor management, sourcing/solicitations, requisitions, purchase orders, contract management and ordering
- On-demand solution can be accessed from any location, 24/7

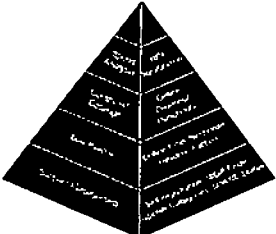
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STRATEGIC PROCUREMENT SOLUTIONS



Meeting the State's eProcurement requirements

BuySpeed™


- Supplier registration
- Requesting
- Solicitations
 - RFQ, IFB, RFP
 - Tabulation/Evaluation
 - Reverse Auction
- Purchase Order
- Blanket/contract mgt
- Contract ordering
- Subcontractor tracking
- Receiving
- Invoicing
- Inventory
- APTS integration
- NIGP commodity coding
- Spend analysis
- Reporting/Business Intelligence



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Implementation Overview


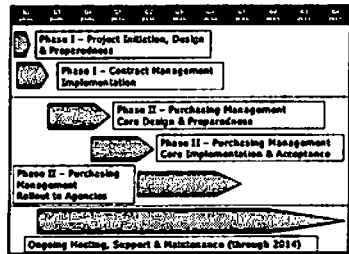


PERISCOPE
CGI
SPO
State Procurement Office

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Our Proposed Implementation Plan...

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Phase I Implementation

- As-Is Process Review and Gap Analysis* - May 4 - June 5
- Design and Preparedness* - May 6 - June 5
- Modification and Interface Development - June 8 - July 24
- Software Acceptance Testing* - July 24 - August 18
- Pre-Go Live Prep - July 30 - September 7
- Go-Live - September 1





*Includes Cooperative Agency Focus Groups

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Question and Answer

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